

GIVE YOURSELF PERMISSION TO CHANGE MORE LIVES



HOW TO TURN YOUR UNIQUE STORY AND EXPERTISE INTO A GROUP COACHING OFFER SO YOU CAN REACH YOUR NEXT (OR FIRST)

100 CLIENTS, AND FULLY STEP INTO YOUR CALLING, MAKING MORE MONEY HELPING PEOPLE TO CHANGE THEIR LIVES, ON REPEAT!

WWW.PACHIMCLEOD.COM

HOW TO MAKE THE MOST OF THIS WORKBOOK

(TO ATTRACT YOUR TRIBE AND CONVERT THEM INTO CLIENTS NOW)

- 1) Print out this workbook and use it to take notes, track your progress and get focused, so you can take stay engaged and have an ACTIONABLE conversion plan to use without feeling overwhelmed.
- 2) Think of your #1 biggest challenge to turning your story into your own group program or mastermind and reaching your 5K to 10K months and crossing 6-figures, through your business. If I don't address it throughout this workbook, be sure to ask me!

You can send me a quick e-mail Pachi@pachimcleod.com or join my private Facebook group: <u>Unleashed to Receive with Group Programs</u>

- **3) At the end of each step, decide on ONE action** you're going to take within the next 24 hours so you can start seeing results ASAP.
- **4) Let this process be FUN!** Forget perfect, you have gifts, God-given gifts you're meant to share and you're on this planet for a reason. Which is why we're creating a solid process, so you can start serving those you're here to help.





MAPPING OUT YOUR JOURNEY

What would happen if you took your ONE simple framework or step-by-step process to help people transformation their lives in the area you're passionate about and turned it into your group coaching offer or program?

I know you're CALLED to make a difference in MANYYYY people's lives.

I also know that you've gone through your own transformation and

NOW you're being called to teach others the process or framework you followed,

so THEY can develop a plan that works for them, too!

AND THAT'S WHERE YOUR GROUP PROGRAM COMES IN!

I have develop The TAKEOFF METHOD™ to help you reach the next 10, 50, 100, 1000 plus people with your group program or offer. Imagine YOUR GROUP PROGRAM is the AIRPLANE that helps people go from where they are to their desired destination.

People like you and me have an AWESOME SUPERPOWER. We have this obsession with serving and helping others with everything we've got. That's why we won't settle, once we have a vision. We don't leave our people behind! WE GO ALL IN!

I am here to HELP YOU accelerate... bc the secret to ACCELERATING is to stop focusing so much on yourself or your fears and SURRENDER to being the leader you're being called to.

I see this AGAIN and again with my clients... They get an idea or divine download for a program (they're being set up to give and soooo they can MASSIVELY receive). Those who GO ALL IN and FOCUS ON their assignment to help the they're called to (instead of messing around with their website, and other distractions) make the most impact, money and grow their amazing tribe doing it. AND YOU CAN TOO! I'm excited to show you HOW.

THE TAKEOFF METHOD™

THE SOLID FOUNDATION TO A PROFITABLE GROUP PROGRAM

STAGE#1: RUNWAY READY #TAKEYOURSTAND

Own Into Your Calling

WHAT are YOU called to do (the problem/solution) you feel called to solve/help with?) and WHO are you cravin' /excited to help (bffs)?

2

Turn Your MSG Into Program

HOW will you lead them (your framework/steps/ process)?WHY is this your mission, why is this YOU big deal/stand? and

STAGE#2 Launch 4

Build Momentum w/ Real Relationships and Authority

The Sales and money come as COMPENSATION for you getting visible generous and boldly STANDING as the LEADER who's ready to help them!

Call In Your Tribe with An Opt-In

Help them take the 1st step! What they need to take the next step!? Share your framework with them, empower them with clarity.

STAGE#3 Reakin'takeofe 5

Master Closing Sales

Selling is SERVING! Is helping them take action on what they want.
SO master your sales process
(aka. helping them take action now)



Bonus Tip 1: Over Deliver!

Blow their minds away helping them get results, and UPSALE by offering next-level support!

Bonus Tip 2: MULTIPLYYYYYY YOUR IMPACT (aka. repeat these steps with next bff client, and the next...!!

AVOID OVERWHELMED AND ANALISYS PARALYSIS

Mistake # 1: Focusing on too MANY things without clear PRIORITIES

One of the biggest mistakes you can make when launching your program or growing your business is throwing spaghetti at the wall.

The way to bust thru spinning and overwhelm is mapping out and following a customized STRATEGY to fully book your program with EASE. This will allow you to accelerate your results, without the burn out.

Make the DECISION to let it be SIMPLE! And get laser focused ONLY on ONE goal for a 90-day period and the top 3-5 tasks that will help you accelerate to that result.

Mistake # 2: Ignoring Your MINDSET or becoming ultra focused on your blocks and Limiting Beliefs

Once you've gotten clear on your goal, ask yourself "what could hold me back from reaching this outcome"? Write out both the internal and the external blocks that come to mind. Then, remove them, AND start focusing on what you want (not the lack of it).

Mistake # 3: Hoping rather of IMPLEMENTING (aka taking the CORRESPONDING aligned actions needed to reach your goal

Bottom line, manifesting is BIRTHED into the 3d world with the corresponding action ("faith without faith is USELESS" Bible verse)

EVERYTHING changed for me when I started focusing on HOW to effectively on 3 things! How to ATTRACT, nurture and SELL my group program to my soul mate clients, ON REPEAT! What would happen if you focused on attracting, engaging and CONVERTING your dream clients into PAYING ones, over the next 90 days?

NEXT STEPS

Psst! YOU and I are in this planet with a purpose. That's why we were each given gifts to help others become who they're here to be.

And I truly believe that the freedom, FULFILLMENT and success you desire, manifests when you unapologetically claim YOUR purpose and master serving the people YOU were sent here to help.

Yup! Your <u>effectiveness</u> at making that impact and servicing your tribe <u>IS</u> what brings in the money! So you have to stop throwing spaghettis at the wall and flying by the seat of your pants, to be able to INCREASE your effectiveness and master YOUR own process.

I want to invite you to take this ONE step further, if you're ready for the support you need to design, launch and fill up your signature program with the people you're called to, so you can make money,

quit your 9-5 and spend more time with those you love, then I am here to help!

My 90-day signature group program, Takeoff with Group Program Academy is opening for enrollment soon!!!

If you're ready to Takeoff to 5k-10k+ months, THEN I want you to take action, so we can work together, to help you make more money and impact, NOW.

CLICK HERE TO LEARN MORE
ABOUT MY 90-DAY TAKEOFF
www.pachimcleod.com/takeoff



MY CLIENTS GET RESULTS!!!

"I Attracted Clients And Had A 3K Week!"

Working with Pachi opened me to a world of talent that I didn't know. It was not until I worked to heal my heart, and learning to love myself as no one would love me, I began to feel special for who I am.

Pachi helped me change the habits that did not work for me. And when I was ready... the man I had waited for years, appeared! It was amazing to learn to look in the mirror and feel complete, even when you're by yourself.

My business also skyrocket and I began to attract clients and made 3,000 in a week! Working with Pachi Changed My Entire Life



Pamela

Coach and Entrepreneur

"I Served 300+ Clients in 90 Days!"

I was in a very bad place, financially, emotionally, and spiritually when I decided to work with Pachi. I made the decision with a last chance mentally. I was ready to give up on my business and wanted to run away from home. I was completely exhausted!

And I can truly say this has been the best money I've ever

spent! She keeps me focused and grounded. She helped me create strategy that suits my personality, business, and goals, which allows me to focus on the strategy and task at hand, before moving to the next. I hit a 5-figure month within 6 weeks and served 300+ clients in the first 90 days of working with Pachi. I feel incredible, I feel like I'm achieving things.

My business is booming and my family life hasn't been this good in a very long time. She makes me see that it's not all work, that play must be on the calendar.



Go-pal WIFE/MOM/ENTREPRENEUR